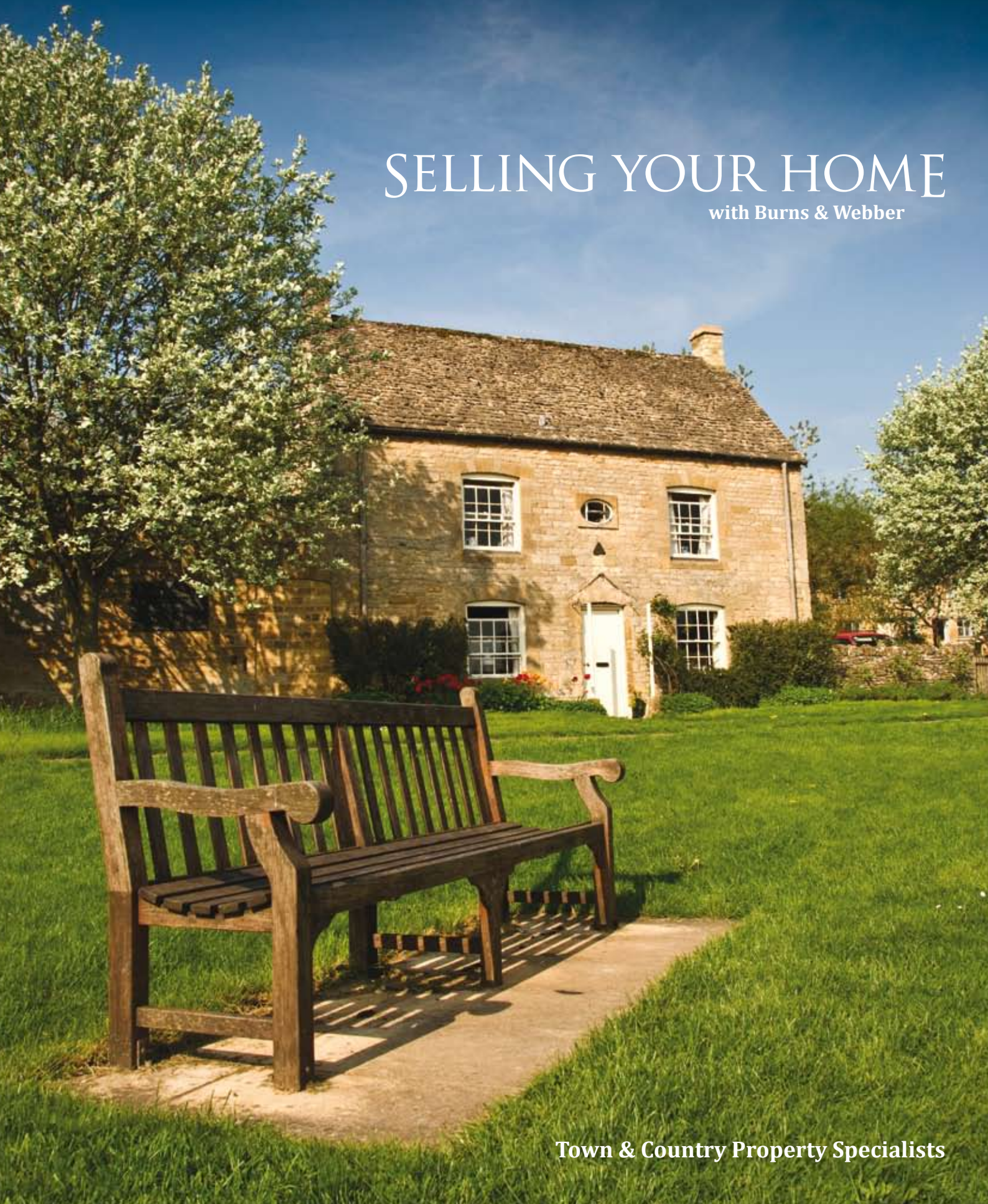


BURNS & WEBBER

www.burnsandwebber.com

SELLING YOUR HOME

with Burns & Webber



Town & Country Property Specialists

We provide straightforward, no nonsense advice to our customers. Honesty and integrity are the cornerstones of our business.

About Us

Burns & Webber were founded in Godalming in 1986. Today we operate four core offices in Cranleigh, Farnham, Godalming and Guildford who work 'hand in glove' with each other providing an exceptionally high level of customer service, from knowledgeable people. We are a strong partner with The London Office in Pall Mall; from where we receive a good supply of both London and international buyers seeking quality homes in Surrey. This is in effect our central London office.

We believe in a traditional approach to estate agency, providing a human service through good communication and a personal approach. Our philosophy is to work with our clients towards a common aim, co-operating with, and achieving the best results possible for them.

We understand the unique pressures of buying and selling. We do everything possible to make our clients' experience of moving as seamless and stress free as possible.

Moving is a serious business, but in our quest to de-stress proceedings for our clients, we are often able to introduce a little effervescence and humour to lighten their loads.

Why Choose Us?

- We care about people.
- We 'listen' to our customers and understand their needs.
- Our customers always come first.
- We never forget the public have a choice.
- We communicate regularly about what we are doing for our clients and give feedback from all viewings.
- We have a reputation for honesty, transparency, friendliness and success.

We Don't Just Locate The Buyer - We Earn Our Fees

We cannot force a buyer to pay more than they have or wish to pay. But we are able to create an environment which helps them to recognise where the real value of a property lies. During the process of negotiation, we always take seriously the task of securing the very best price for our clients and never stop short on their behalf.

We comfortably and professionally balance the dual responsibility of acting in our clients' best interests, whilst affording a duty of care to be fair and honest with our buyers.

Marketing Your Home

With an annual marketing spend of nearly £1m, our in-house marketing division uses cutting edge technology along with traditional techniques to create a strong profile and high level exposure for the properties we market. This powerful, targeted marketing ensures our clients' properties are presented in the very best light, to a vast audience and attracts the right buyers.



ADVERTISING

- Strong presence in main local property papers and magazines - Smart, visible for sale boards - Prominently positioned, comfortable sales offices - Full colour property brochures with floor plans and excellent digital photography are standard.



INTERNET

- Strong presence on major property portals exposes our clients' properties to a vast UK and International audience of buyers. Including rightmove.co.uk, moveto.co.uk, findaproperty.com and primelocation.com, as well as www.burnsandwebber.com.



STAFF

- Our dynamic staff manage the thousands of enquiries we receive monthly. They are trained to communicate with skill, precision and dedication. They make our marketing initiatives come alive and convert them into sales.



VIEWINGS & OPEN DAYS

- More than 75% of all viewings are accompanied by one of our experienced staff. We regularly hold dedicated 'open house' days which create strong interest and often 'competition' from more than one buyer.



E-MAIL MARKETING

- We run daily e-mail marketing programmes promoting our clients' properties to our database of over 8000 buyers. These are supported by comprehensive telephone campaigns by our sales staff.



PROPERTY FINANCE

- We can also offer our customers expert property-finance advice. Our team of Mortgage Services professionals from our sister company Curchods are always available to put the financial pieces of the jigsaw together for our clients. 01483 479070



LONDON

- Our connection with The London Office allows us to put our clients' properties in front of London and international buyers searching for homes in Surrey.



HOME INFORMATION PACKS (HIPs)

- Before marketing can begin on a property, a HIP must be prepared. Burns & Webber ensure that HIPs are not a burden for our clients.

Testimonials

Here are a few extracts from testimonials we received from our customers. To read more of what our customers say about us, visit our website: www.burnsandwebber.com/testimonials

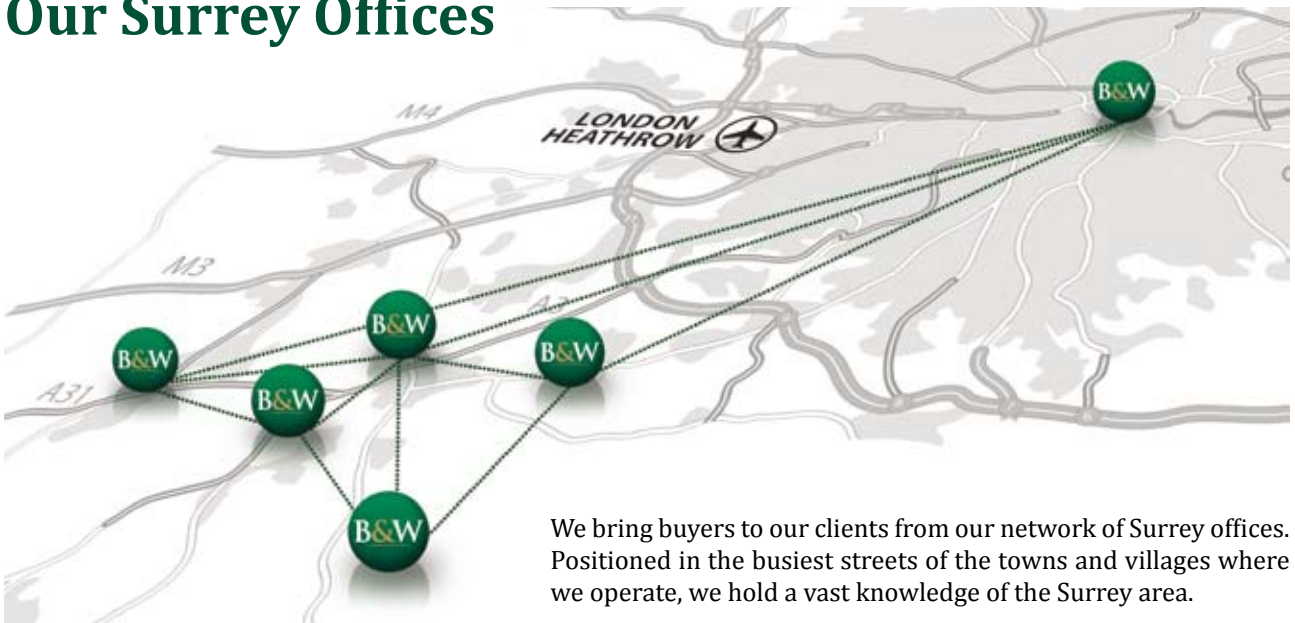
“...Burns & Webber from day one have been excellent throughout our purchase...”

“...we are extremely grateful for the advice & support you have given us and the pleasant & courteous way you have dealt with us throughout...”

“...from past experience I never thought I would say this about an estate agent, but you guys have been fantastic...”

“...we would like to thank you, for the helpful and efficient advice and service we received...”

Our Surrey Offices



We bring buyers to our clients from our network of Surrey offices. Positioned in the busiest streets of the towns and villages where we operate, we hold a vast knowledge of the Surrey area.

Cranleigh
01483 268822

Farnham
01252 713868

Godalming
01483 427101

Guildford
01483 440800

The London Office
0207 839 0888

Land & New Homes
01483 479050

Mortgage Services
01483 479070

Surveyors
01483 479080

Provisional Valuation

Address Of Property:

Client Name: Date Of Valuation:

Valuation Carried Out By: Valuation Estimate:*